



**WE-RESOLVE**  
**JOINT COLLABORATION**



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THE BUSINESS MEDIATORS

# INTRODUCTION

The UK SME industry faces a massive problem everyday

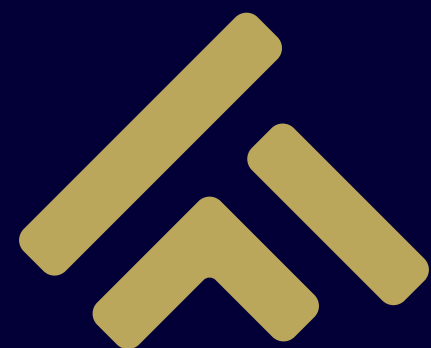
**A PROBLEM WHICH NOT ONLY GOES LARGELY UNNOTICED**

but which costs  
the sector a staggering....





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# £14bn

PER ANNUM



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You can now be part of the solution?

Together we can really make a difference.





# PROBLEM

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Around one-third (32%) of SME's face legal issues each year. This is **equivalent to 15.4m disputes.**







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# PROBLEM

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Typically, when a dispute occurs, most businesses will either try and resolve the issue themselves or turn to a lawyer. **Both routes have flaws.**





# PROBLEM

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When conflict can't be resolved easily, it will either be dropped or turned into a **costly and lengthy legal battle.**







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# PROBLEM

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This is bad news for businesses yet asking lawyers to resolve a dispute **quickly and cost effectively**, is like asking turkeys to vote for Christmas!





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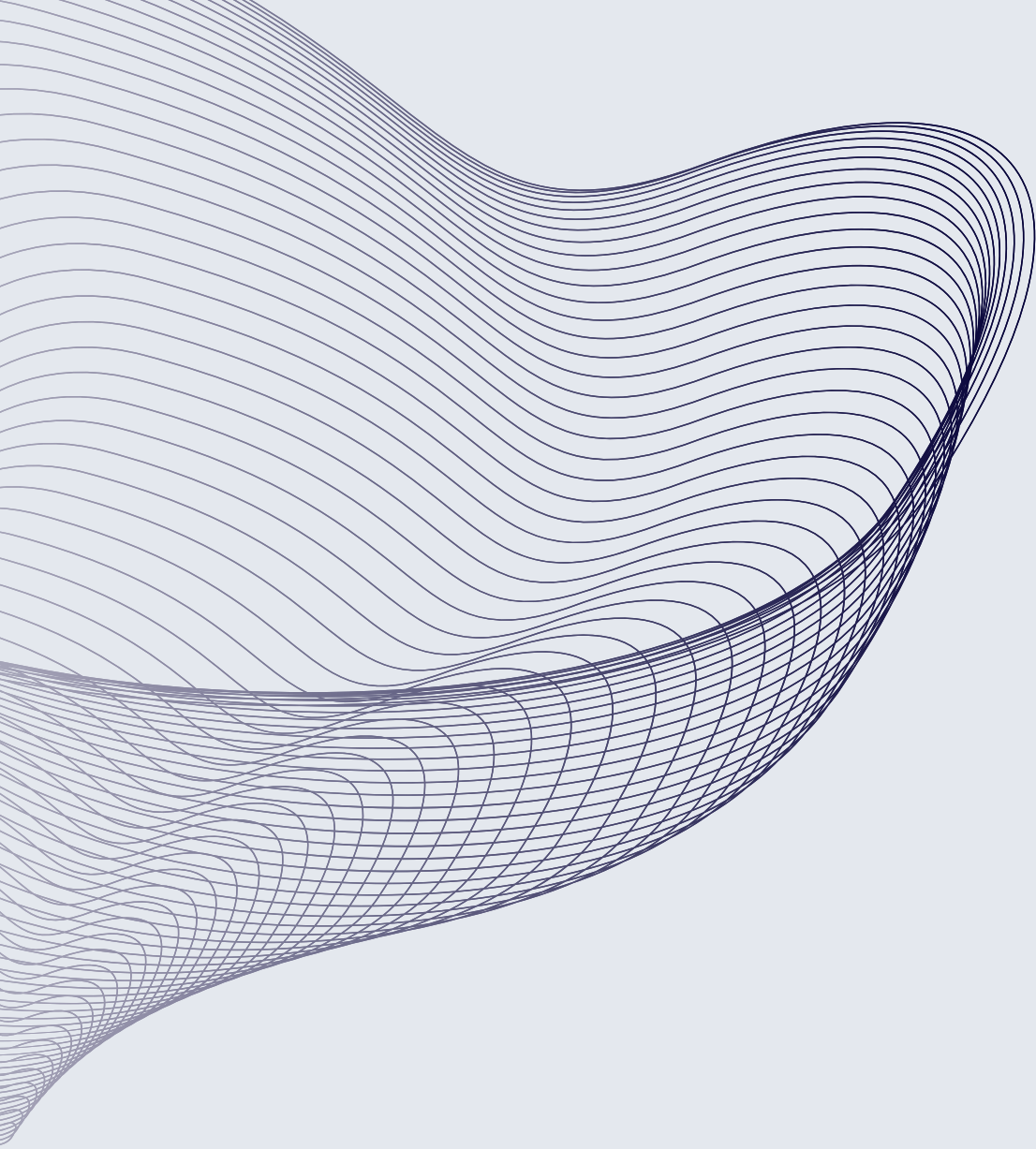
# **MEDIATION &** **DISPUTE RESOLUTION**

The Alternative Way to solving a conflict

Alternative Dispute Resolution is unequivocally the most expeditious, cost effective and successful way to resolve a dispute.







# MEDIATION EMPOWERS

Mediation empowers parties to actively participate in the resolution of their dispute. The mediator facilitates the process, but the decisions and agreements are ultimately in the hands of the individuals involved.

## Benefit

It produces a fast turnaround, at a fraction of the cost and nearly always enables a win-win scenario for both parties.

It can even bring opposing parties together, rebuilding what would have almost certainly been, long-term damage to relationships.

## Benefit

Disputes and conflicts are often only addressed very late due to fear of the unknown or in the hope that 'the problem will go away'.

This then often escalates into more complex, costly and stressful issues. Mediation substantially limits this from happening.

## Benefit

If disputes and conflicts can be addressed early on, not only is a lot of stress and time saved but the total cost of a mediation WILL most likely be less than just the first payment on account for legal assistance before it even starts!

With mediation, there will be no financial floodgates!



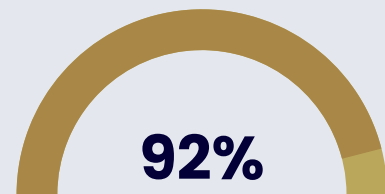
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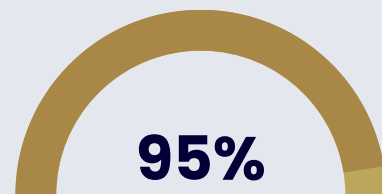
# RESOLVING BUSINESS DISPUTES EFFECTIVELY

## Win-Win Scenario for Both Parties

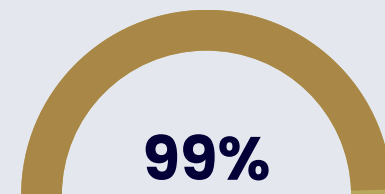
Mediation, also known as Alternative Dispute Resolution (ADR), is increasingly encouraged due to court congestion. Courts can take a dim view on a party who has refused mediation and at the end of the day, there is usually one loser whilst the 'winner' may not get the desired result they were expecting.



**Success Rate  
for Both  
Parties**



**Less Cost  
than  
Litigation**



**Faster than  
the Court  
Process**

High cost,  
High value

High cost,  
Low value

Low cost,  
High value

Low cost,  
Low value

**<£10,000**

### **New Legislation**

In October, 2023, the Ministry of Justice made mediation compulsory for money claims below £10,000!





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# JOINT COLLABORATION

Working with We-Resolve, your organisation can offer its members a bespoke “in-house” mediation scheme, that can be white-labelled to your brand.

This could be a real game changer to many SME’s who face disputes and conflicts that could have a substantial affect on their business.

By collaborating with We-Resolve, we can bring rapid resolution to business disputes, save time and money and avoid long-drawn out legal costs.

[www.we-resolve.co.uk](http://www.we-resolve.co.uk)



## Mediation Scheme

Establishing a recognised mediation scheme for SMEs is a valuable way to support the growth and sustainability of small businesses by providing accessible dispute resolution services.



## Benefits to Members

By offering a mediation scheme to members, we are providing them with a low cost, effective way of dealing with an unwanted issue.



## Widespread Resolution

Our joint mediation scheme will include any form of dispute or conflict an SME may incur, either internally or with 3rd parties.

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# Summary



## Overview

As we know, running a **Small Medium Enterprise** presents many challenges and as coaches, mentors & advisors it is great to be able to offer help, support and guidance.

By working together offering a **Mediation Scheme**, members can benefit from a trusted, independent, specialised ADR process that is cost effective, unbiased and expeditious and **open to ALL**.

There has been a growing recognition of the benefits of ADR, leading to increased awareness across different sectors.

**SME's must not be left behind** and with your help, we can jointly offer ADR as a viable alternative to traditional litigation.

This will save time, money, stress and in a number of cases **the prevention of business failure**.

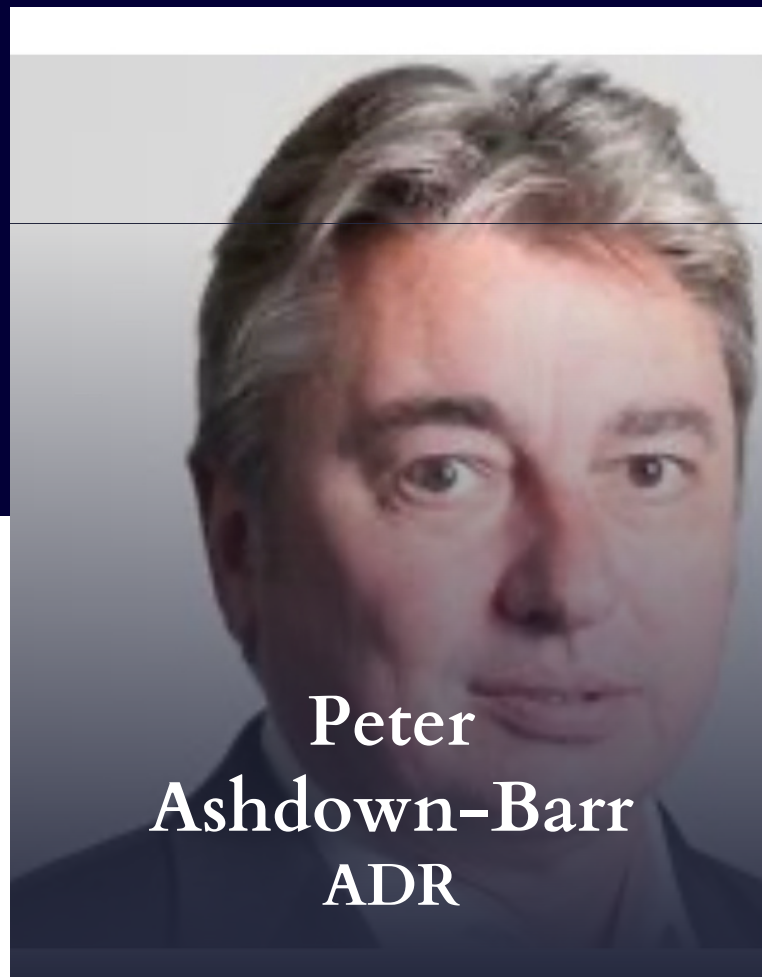


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# Our Team

Fully Accredited and Experienced Team

Over 30 years of Mediation  
Experience at all levels at  
the forefront of ADR in the UK



**Peter  
Ashdown-Barr**  
ADR

40 years in SME sector, first half  
owning a business, then 20 years  
consulting, advising & mentoring.  
SME's



**David Ashdown**  
Mediator, Coach,  
Mentor

150+ Registered Professionals across  
6 Countries, 1000's of cases handled  
with average 95% success rate



**An Experienced  
Panel of  
Mediators**

**“With in depth knowledge and first hand experience  
of the benefits of ADR v the pitfalls of litigation”**





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# JOIN US TODAY LET'S WORK TOGETHER



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